

Project : **RK KHANNA TENNIS STADIUM FOR COMMONWEALTH GAMES 2010.**
 Date of Meeting :
 Date of Issue of Notes :
 Venue of the Meeting : **RK KHANNA TENNIS STADIUM CWG – 2010 SITE OFFICE**

Attendees: -

Agenda:-

Minutes of Pre bid meeting for Stadium chairs Tender at R.K. Khanna Tennis Stadium for Commonwealth Games-2010.

Members Present

AITA

SGLA

Nil, since no bidder attended the meeting. The bidders were provided and additional opportunity to submit the queries by email/fax so that a written response may be provided to

| S.N. | Description | Point Raised By | Remarks | Clarification |
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| 1 | Since most of the bidders are representing Global manufactures, who are pioneers in stadium seatings, the execution period of 3 months is unreasonable . It is worth to bring your kind notice that shipment time alone is ranging from 30 to 45 days and manufacturing process takes two months after clearance of drawing and submission of specification. This excludes the logistics of the goods and installation and commissioning time as per the layout. We therefore suggest 6 months period to be more realistic and precise. | Millaith Karv, Engineering & Trading Pvt. Ltd | | The time period shall be 3 months as per EOI |
| 2 | There seems to be a confusion as regards to solvency certificate. On page No. 3 point D – Solvency has been shown as 40% of the cost of the work and whereas clause no. 7.4 on page 9 shows Solvency requirements Rs.8.64 lacs. This require to be clarified | Millaith Karv, Engineering & Trading Pvt. Ltd | | Solvency certificate. On page No. 3 point D – Solvency must be read as 40% of the cost of the work |
| 3 | As per our knowledge no Indian manufactures has supplied the tip-up type stadium seats in India, which adheres to BS specification. | Millaith Karv, Engineering & Trading Pvt. Ltd | | The bidder must be own manufacturer of chairs. |
| | As such the eligibility criteria shall be amended, something similar to what CPWD proposed in his tender “Providing & Fixing of Seating arrangement for commonwealth Games -2010 venue in Delhi” , which states as under. | Millaith Karv, Engineering & Trading Pvt. Ltd | | |

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| | a. Any Indian registered firm having sufficient turnover as required for the tender value with relevant strength of financials / solvency and had executed 28% of the contract value with the Government agencies. However the agency is required to have exclusive tie-up with the Global manufactures , who you can fulfill the seating requirements with their past track records of Global experience. In lieu of, in order to make the bidding more competitive, you are requested look into the said amendment . | Millaith Karv, Engineering & Trading Pvt. Ltd | Bidder must fulfil the criteria as required by the Expression of Interest, whether Indian or Global. |
| | Please note even PWD had adopted the same procedure / eligibility criteria for their seating and retractable system of Thyagraj Stadium. | Millaith Karv, Engineering & Trading Pvt. Ltd | |
| 4 | Joint Ventures and Agents are not eligible to apply however applicant can participate as consortium. It may pl be clarified what is being construed as consortium and what is being construed as joint venture. | Indo Office Solutions Pvt. Ltd. | The bidder must be the own manufacturer of chair. It is clarified that all contracts, its obligations and payments etc. shall be made with the bidder fulfilling the prequalification criteria. The bidder may engage the resources of other agencies in matters relating the the logistics of project execution but AITA would be recognizing only direct representation from the bidder. In in case it is consortium, it has to be of manufactures of chairs and undertaking should be submitted clearly identifying the lead member as the consortium with whom the contract would be signed. |
| 5 | At page No 10 point no. 2 mentions that company must provide the proof of satisfactory supply and installation in India. If the applicant has not installed the chairs in India but has installed chairs abroad ,will he be eligible. | Indo Office Solutions Pvt. Ltd. | Yes, but higher marking would be given to the company who has installed chairs in India and product must be installed as suitable to Indian weather conditions. |
| 6 | Whether the applicant should have solvency of Rs 150 Lakhs [Page No 3 point (d)] or 864 Lakhs[Page No 9 point 7.4] | Indo Office Solutions Pvt. Ltd. | solvency certificate. On page No. 3 point D – Solvency must be read as 40% of the cost of the work |
| 7 | When one similar work costing 80 percent of the similar nature has been mentioned then why one similar work of magnitude not less than 50 percent has been mentioned [Page No 2 & 3 Section II 1(c)] | Indo Office Solutions Pvt. Ltd. | Clarified that one similar work of 80 percent of similar nature shall be required. The error is regretted. |
| 8 | Are these certificates essential. (i) TDS certificates from the clients for last three years(ii) Incom Tax Clearence Certificate. | Indo Office Solutions Pvt. Ltd. | YES |
| 9 | Technical Specifications (i) Whether component weight can vary from what has been mentioned.(ii)Adjustability--3/4 push back mechanism , whether it has to be essentially there because in the tip up chairs with gravity return mechanism this feature is not possible. | Indo Office Solutions Pvt. Ltd. | Any deviation from specification should be clearly mentioned at the time of submitting EOI and this shall be considered by technical team. |
| 10 | Please clarify the quantities as retractable chair quantity is not clear. | Indo Office Solutions Pvt. Ltd. | Bidder is required to quote only for 1 chair. The quantity shall be provided subsequently. |

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| 11 | Please clarify the meaning of temporary seating. Does it mean demountable and do we need to provide the understructure for the same.provide the understructure for the same. | Indo Office Solutions Pvt. Ltd. | the bidder should quote for both options - with understructure(fixed and demountable) and without understructure(fixed and demountable) |
| 12 | All types of seats mentioned on page no 24-29 are UV protected however only Retractable seats on page 29 mentioned as Fire retardant also. Please advise | Godrej Interio-Delhi | Any deviation from specification should be clearly mentioned at the time of submitting EOI and this shall be considered by technical team. |
| 13 | Spectators Chairs brackets & Fixing details are mentioned as Non Ferrous construction however last bullet point says " Support Frame made of CR4 mild steel" which is ferrous in nature and hence contradiction. Please advise on the same | Godrej Interio-Delhi | Support Frame made of CR4 mild steel shall be allowed.However, final decision would be taken by the technical team. Bidders can offer both options (ferrous and non ferrous) |
| 14 | Seat bracket maximum spacing mentioned as 1000-1400 mm. Is this refers to row spacing? | Godrej Interio-Delhi | Yes |
| 15 | VVIP seating calls for Aluminum rails but later specs support fabrication made of CR4. Which material should be considered? | Godrej Interio-Delhi | Aluminium rail to be considered |
| 16 | VVIP armrests to be made available as "separate module " does this means cost of seats with armrest or without armrest? | Godrej Interio-Delhi | With Armrests/Which is already mentioned in tender |
| 17 | VVIP-Ends of aluminum rails require illumination. Does it ask for arrangement to be made or provision of illumination?Media Seating (Points 7-9) | Godrej Interio-Delhi | Yes. This is preferred. Bidders may however, bring out the advantages and shortcomings of their chairs with respect to the compliance criteria. |
| 18 | Do you require seats pads? | Godrej Interio-Delhi | Features of seat pads, etc. may be highlighted at the time of presentation with cost implications. |
| 19 | Arms required as seprate module? | Godrej Interio-Delhi | Features of armrests as separate modules, etc. may be highlighted at the time of presentation with cost implications. |
| 20 | Seprate desk or writing tablets to be fixed. At the same time swing away module as specified is feature for use with seprate desk. Which is required? | Godrej Interio-Delhi | Bidder may highlight both options at time of submission of EOI and presentation with cost implications. |
| 21 | Temporary Seats required for match courts to be fixed on floor when in use? | Godrej Interio-Delhi | Bidders to quote both for fixed and retractable chairs. |
| 22 | Chairs for Para Athlete's specification calls for 585 mm seat width but distance between armrests is 495mm.How it is achievable with tip up seats? In row seating the wide seat would hit the armrest & prevent it from tipping, one of the figures can not correct. Please advise | Godrej Interio-Delhi | Clairifed that distance between armrests shall be greated than 585mm |
| 23 | The armrest height is less than 100mm from the seat base height our normal is aprox 200mm.In order to make a seat that can be used both by para athletes & be used by general patrons after the para event then we propose that the short armrest can be removed if I specify this as the screw fixed armrest, & can be replaced by either a normal height armrest or no armrest. | Godrej Interio-Delhi | Bidder may highlight both options at time of submission of EOI and presentation with cost implications. |
| 24 | 1. For retractable seating no details on telescopic structure are given in tender. Please advise whether a price for only the seats and frame is required? | Godrej Interio-Delhi | Complete price with telescopic arrangement and chair is required. Bidders should also quote for a fixed arrangement on Stainless steel frame support as well. |

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| 25 | There is no bill of quantities given for temporary, retractable etc in BOQ. Please advise | Godrej Interio-Delhi | Bidder to quote for one chair. |
| 26 | It is mentioned on page 2 that Joint venture is not eligible however on page 7 para 3.3 states that consortium can participate. Please advise | Godrej Interio-Delhi | Clarified at point 4 above. |
| 27 | 1. On page 3, it is mentioned that solvency certificate equal to 40% of estimated cost should be submitted however on page 9 para 7.4 states solvency certificate of Rs. 864 lacs. Please advise on the same. | Godrej Interio-Delhi | solvency certificate. On page No. 3 point D – Solvency must be read as 40% of the cost of the work |
| 28 | 1. Please also advise on date of submission of EOI & samples. | Godrej Interio-Delhi | Date of submission of EOI is 6th Oct,2009 and date of submission of sample has already been mentioned in EOI. |
| 29 | There is no information on payment terms in tender document. Please provide payments process, module and terms | Godrej Interio-Delhi | Bidder may suggest payment terms. These would be provided after EOI process. |
| 30 | Page 3: " Similar work means work of supply.... And in the contries of similar weather conditions as New Delhi" | BRAND ONE IMPEX (P) LTD. | Weather condition as New Delhi considering the temperature and relative humidity variation range-dust etc. |
| 31 | P 10 " The Company must provide the proof of satisfactory supply and installation in India" - can the company provide proof of installation in other countries being a supplier to both Beijing Olympics as well as many other installations worldwide? This is because orders for Commonwealth Games have not yet been finalized so far in most cases and are in the process of being finalized where the products of our Principal in the consortium are approved. | BRAND ONE IMPEX (P) LTD. | Bidders can submit details which would be evaluated by the AITA Working committee and technical team. The bidders satisfying the criteria in the EOI would secure higher marks. |
| 32 | P11: " Annual Financial statement for the last five years..... Can the company provide the same for 4 years as if it was established in 2005? | BRAND ONE IMPEX (P) LTD. | This should be as per EOI |
| 33 | Are the pictures for the chairs for refrence only and can we quote for similar chairs, but a little different from what the tender describes, so can we provide our similar chair with our closest specifications. (a) Please clarify if the spectator seat mechanism is to be only gravity return or can be the spring return mechanism also. | BRAND ONE IMPEX (P) LTD. | Only gravity return would be considered. Chair pictures are for reference only. |
| 34 | For the requirement of ESI and PF, is it necessary for the company to have both these registrations; If so can the company supply an undertaking that it will if applicable to them provide the same subsequently. | BRAND ONE IMPEX (P) LTD. | Yes |
| 35 | Regarding the payment terms, Are there any fixed norms or can the company offer its own terms in the financial bid. | BRAND ONE IMPEX (P) LTD. | The financial terms shall be finalised after the EOI process. Bidders may convey their preferred terms but the AITA is not bound at this stage to accept them. |
| 36 | In 1.9.5 The Earnest Money Forfeiture clause may Kindly be explained in greater detail. | BRAND ONE IMPEX (P) LTD. | This is a standard clause. Should the bidder be finalised and after finalization, changes or modifies the terms agreed or chooses to withdraw, the EMD is liable to be forfeited. |
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NOTE:-

The AITA will interact in the EOI process only with manufacturer of chairs. All bidders may submit documentary evidence to the effect that they are authorised to interact with AITA on behalf of the company and that they can make suitable commitments of the behalf of the company.